



Ileana Glodeanu

Partner

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Corporate / M&A

Employment

Energy

Private Equity

TMT

Life Sciences

Data Protection & Privacy

Insolvency & Restructuring

Law done right.

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Ileana Glodeanu is "brilliant at identifying solutions to very complicated matters, keeping calm and staying on top of the work," reports one client, while another one affirms: "She always works incredibly hard for her clients."

– Chambers & Partners Europe 2021

About

Ileana Glodeanu heads the Corporate/M&A and Employment teams in Bucharest. She has a particular focus on energy, TMT and pharma, and has advised on some of the largest transactions concluded in the past few years in Romania. She also specialises in insolvency and restructuring, including distressed M&A. Ileana is a member of the firm private equity initiative – she worked with many of the major private equity managers and investment funds across CEE/SEE.

Ileana has received several awards as a leading woman in business law in Romania and in Europe. She is involved in many of the firm's diversity initiatives, contributed for Romania to Chambers & Partners' Gender Diversity Publication, and is a regular contributor to World Bank's report Women, Business and the Law. In addition, she regularly shares insights on her legal expertise through speaking opportunities, including at the IBA, AIJA and the CEE M&A and Private Equity Forum. She also authored or coordinated the writing of numerous legal articles.

Ileana is admitted to the Bucharest bar and holds two LL.M. degrees in Private and Commercial Law.

Wolf Theiss

Latest rankings

Tier #1 - Corporate/M&A
Chambers & Partners Global,
2023

Highly Regarded - Mergers &
Acquisitions
IFLR1000, 2023

Leading Individuals - Corporate,
Commercial and M&A
The Legal 500, 2023

Languages

English, French, Romanian

Recent work highlights

- Advising Emona Capital, a London-based investment fund, on the acquisition of a minority participation share in Amber Studio, a leading global independent game developer game and studio services agency. The investment of up to USD 20 million at a USD 190 million post-money valuation aims to accelerate Amber's global growth, part of the proceeds will also be invested in the Company's internal infrastructure to underpin continued rapid organic expansion.
- Advising Sunman Group, a Turkish market leader in toys retail, distribution and manufacturing based in Istanbul, operating under the Sunman and Toyzz brands, on the acquisition of Noriel Group, one of the most popular and trusted Romanian toys brands consisting of (i) Noriel Impex, a toy distributor; (ii) Intertoy Zone, a company operating a toy store chain in Romania and (iii) Toy & Games Industry, a toy manufacturer.
- Assisting the founders of Dacia Plant, one of the pioneers as well as a top three player in the development, production and distribution of qualitative and innovative natural food supplements in Romania, with the sale of a majority stake of the company through a competitive process to Belgian-based Ceres Pharma, a portfolio company of PE fund Naxicap. We have assisted the founders on all stages of the transaction from negotiation of NDAs and review of NBOs to organizing the data room, preparing the transactional documents and negotiating them with the winning bidder. The deal was closed in December 2022.
- Advising Glovo, one of the world's leading multi-category delivery players, in the multijurisdictional EUR 170 million acquisition of the operations of Delivery Hero in Romania, Croatia, Serbia, Bulgaria, Montenegro and Bosnia-Herzegovina. In this landmark deal, Glovo acquired the leader in food delivery service in Serbia - Donesi brand. Our team assisted the client in performance of a due diligence on the Serbian and Montenegrin target entities, and negotiation and drafting of transaction documents.
- Assisting Arobs Transilvania Software, one of the leading software development companies in Romania in relation to the acquisition of Nordlogic, a group of three companies specialized in custom software development and software product development.
- Advising Novalpina Capital, a London based independent European private equity firm with investments in healthcare, B2B, software and casinos, in the largest transaction in the betting & gaming sector ever done in Romania; the acquisition of the market leader MaxBet group. Work included conducting a legal due diligence on three Romanian companies from MaxBet group, as well as providing transactional advice under Romanian law. This marks the largest transaction in 2021 in Romania.